STATE FAIR PARK BOARD

GOVERNOR'S BUDGET RECOMMENDATIONS

| Source | FY21 | FY22 | % Change | FY23 | % Change |
|----------|---------------|-------------|-----------|-------------|-----------|
| of Funds | Adjusted Base | Recommended | Over FY21 | Recommended | Over FY22 |
| GPR | 2,438,000 | 1,964,600 | -19.4 | 1,822,500 | -7.2 |
| PR-O | 21,958,200 | 21,624,100 | -1.5 | 21,628,800 | 0.0 |
| TOTAL | 24,396,200 | 23,588,700 | -3.3 | 23,451,300 | -0.6 |

FULL-TIME EQUIVALENT POSITION SUMMARY

| Source of Funds | FY21 Adjusted Base | FY22 Recommended | FTE Change Over FY21 | FY23 Recommended | FTE Change Over FY22 | |
|--------------------|-----------------------|---------------------|-------------------------|---------------------|-------------------------|--|
| PR-O | 47.00 | 47.00 | 0.00 | 47.00 | 0.00 | |
| TOTAL | 47.00 | 47.00 | 0.00 | 47.00 | 0.00 | |

AGENCY DESCRIPTION

The park organization is headed by a 13-member board composed of seven members appointed by the Governor with the advice and consent of the Senate, four state legislators, the secretary of the Department of Tourism, and the secretary of the Department of Agriculture, Trade and Consumer Protection. The board is directed to oversee the park, set park policy and appoint a chief executive officer to manage and supervise the 200 acres for fairs, exhibits or promotional events for agricultural, commercial, educational and recreational purposes.

MISSION

Wisconsin State Fair Park:

The mission of the board is to provide a leading year-round venue for agricultural, exhibition, sports, entertainment, cultural and educational uses to provide positive economic impact to the State of Wisconsin and social benefits to its residents and visitors, ultimately moving the state forward.

The park will be supported by the highest quality event and facility management professionals who seek to deliver value-added services to the park's visitors and customers and who are dedicated to continuous improvement in operating performance.

Wisconsin State Fair:

Celebrate the rich history and promising future of the State of Wisconsin by promoting agriculture, the cornerstone of the fair industry, and other industries paramount to the state's success, through education, participation and competition. Provide a fun, family-friendly, affordable and safe event for visitors of all ages and ethnicities, creating memories and traditions to be carried on for generations.

PROGRAMS, GOALS, OBJECTIVES AND ACTIVITIES

Program 1: State Fair Park

Goal: The board's priorities are to generate revenues that are sufficient to fund expenditures that are required to provide support for events and to fund grounds and building improvements and maintenance project costs. State Fair Park will continue to offer low-cost, high-quality facilities to produce the annual State Fair and Harvest Fair events, as well as other activities and events, including operations of the Tommy G. Thompson Youth Dormitory, RV Park, Exposition Center, Milwaukee Mile and events of other promoters held at the fairgrounds.

Objective/Activity: Implement strategies to maintain existing revenues and generate new revenues.

Objective/Activity: Implement strategies to manage expenditures.

Objective/Activity: Due to unforeseen factors that may lower or increase revenues and costs to a greater extent than could be anticipated, focus on managing operations to ensure expenditures do not exceed revenues.

PERFORMANCE MEASURES

2019 AND 2020 GOALS AND ACTUALS

| Prog. No. | Performance Measure | Goal 2019 | Actual 2019 | Goal 2020 | Actual 2020 |
|--------------|----------------------|--------------|----------------|--------------|----------------|
| 1. | Generate revenues. | \$23,750,000 | \$24,956,138 | \$23,850,000 | \$22,931,225 |
| 1. | Manage expenditures. | \$23,250,000 | \$23,339,616 | \$23,350,000 | \$20,051,695 |
| 1. | Surplus/(Deficit). | \$500,000 | \$1,616,522 | \$500,000 | \$2,879,530 |

Note: Based on fiscal year and includes the state fair operations appropriation under s. 20.190(1)(h) only. Goals reflect State Fair Park internal budgets.

2021, 2022 AND 2023 GOALS

| Prog. No. | Performance Measure | Goal 2021 ¹ | Goal 2022 | Goal 2023 |
|--------------|----------------------|---------------------------|--------------|--------------|
| 1. | Generate revenues. | \$12,720,000 | \$24,840,000 | \$25,041,020 |
| 1. | Manage expenditures. | \$12,620,000 | \$24,740,000 | \$24,941,020 |
| 1. | Surplus/(Deficit). | \$100,000 | \$100,000 | \$100,000 |

Note: Based on fiscal year and includes the state fair operations appropriation under s. 20.190(1)(h) only.

¹Goals for 2021 were reduced due to the cancellation of the State Fair.

STATE FAIR PARK BOARD

GOVERNOR'S BUDGET RECOMMENDATIONS

RECOMMENDATIONS

- 1. Administrative Rule Promulgation Authority
- 2. Alcohol Retail Permits at State Fair Park
- 3. Debt Service Reestimate
- 4. Standard Budget Adjustments

Table 1
Department Budget Summary by Funding Source (in thousands of dollars)

| | | ADJUSTED | | GOVERNOR'S | | |
|-------------------------|------------|------------|------------|------------|------------|------------|
| | ACTUAL | BASE | AGENCY RE | QUEST | RECOMMEN | DATION |
| | FY20 | FY21 | FY22 | FY23 | FY22 | FY23 |
| GENERAL PURPOSE REVENUE | \$2,739.2 | \$2,438.0 | \$2,438.0 | \$2,438.0 | \$1,964.6 | \$1,822.5 |
| State Operations | 2,739.2 | 2,438.0 | 2,438.0 | 2,438.0 | 1,964.6 | 1,822.5 |
| PROGRAM REVENUE (2) | \$27,160.1 | \$21,958.2 | \$22,259.8 | \$22,259.8 | \$21,624.1 | \$21,628.8 |
| State Operations | 27,160.1 | 21,958.2 | 22,259.8 | 22,259.8 | 21,624.1 | 21,628.8 |
| TOTALS - ANNUAL | \$29,899.3 | \$24,396.2 | \$24,697.8 | \$24,697.8 | \$23,588.7 | \$23,451.3 |
| State Operations | 29,899.3 | 24,396.2 | 24,697.8 | 24,697.8 | 23,588.7 | 23,451.3 |

⁽²⁾ Includes Program Revenue-Service and Program Revenue-Other

Table 2
Department Position Summary by Funding Source (in FTE positions) (4)

| | ADJUSTED BASE FY21 | AGENCY RE FY22 | QUEST FY23 | GOVERNOR'S RECOMMENDATION FY22 FY23 | |
|---------------------|--------------------------|-------------------|---------------|---|-------|
| PROGRAM REVENUE (2) | 47.00 | 47.00 | 47.00 | 47.00 | 47.00 |
| TOTALS - ANNUAL | 47.00 | 47.00 | 47.00 | 47.00 | 47.00 |

⁽²⁾ Includes Program Revenue-Service and Program Revenue-Other

⁽⁴⁾ All positions are State Operations unless otherwise specified

Table 3
Department Budget Summary by Program (in thousands of dollars)

| | | ADJUSTED ACTUAL BASE AGENCY REQUE | | | QUEST | GOVERNOR'S RECOMMENDATION | | |
|----|-----------------|-----------------------------------|------------|------------|------------|---------------------------|------------|--|
| | | FY20 | FY21 | FY22 | FY23 | FY22 | FY23 | |
| 1. | State Fair Park | \$29,899.3 | \$24,396.2 | \$24,697.8 | \$24,697.8 | \$23,588.7 | \$23,451.3 | |
| | TOTALS | \$29,899.3 | \$24,396.2 | \$24,697.8 | \$24,697.8 | \$23,588.7 | \$23,451.3 | |

Table 4
Department Position Summary by Program (in FTE positions) (4)

| | ADJUSTED BASE FY21 | AGENCY RE FY22 | EQUEST FY23 | GOVERNOR'S RECOMMENDATION FY22 FY23 | |
|-----------------|--------------------------|-------------------|----------------|---|-------|
| State Fair Park | 47.00 | 47.00 | 47.00 | 47.00 | 47.00 |
| TOTALS | 47.00 | 47.00 | 47.00 | 47.00 | 47.00 |

⁽⁴⁾ All positions are State Operations unless otherwise specified

1. Administrative Rule Promulgation Authority

The Governor recommends modifying existing statutes to reinstate the board's ability to promulgate administrative rules.

2. Alcohol Retail Permits at State Fair Park

The Governor recommends making statutory changes to clarify existing law to allow the sale of alcoholic beverages on the State Fair Park grounds.

3. Debt Service Reestimate

| Agency Request | | | | | Governor's Recommendations | | | | | |
|----------------|---------|----------|---------|-----|----------------------------|----------------------|-----|-----------|------------|------------------|
| Source | FY | 22 | | FY2 | 3 | FY22 | | FY23 | | |
| of Funds | Dollars | Position | s Dolla | ars | Positions | Dollars | 3 | Positions | Dollars | Positions |
| | | | | | | | | | | |
| GPR | | 0.0 | 0 | 0 | 0.00 | -473, | 400 | 0.00 | -615,500 | 0.00 |
| PR-O | | 0.0 | 0 | 0 | 0.00 | -635, | 700 | 0.00 | -631,000 | 0.00 |
| | | | | | | | | | | |
| TOTAL | | 0.0 | 0 | 0 | 0.00 | -1,109, ⁻ | 100 | 0.00 | -1,246,500 | 0.00 |
| | | | | | | | | | | |

The Governor recommends adjusting the board's base budget to reflect a reestimate of debt service on authorized bonds.

4. Standard Budget Adjustments

| Agency Request | | | | | Governor's Recommendations | | | | |
|----------------|---------|-----------|---------|-----------|----------------------------|------------------|---------|-----------|--|
| Source | FY2 | 22 | FY | 23 | FY: | 22 | FY2 | 23 | |
| of Funds | Dollars | Positions | Dollars | Positions | Dollars | Positions | Dollars | Positions | |
| PR-O | 301,600 | 0.00 | 301,60 | 0.00 | 301,600 | 0.00 | 301,600 | 0.00 | |
| TOTAL | 301,600 | 0.00 | 301,60 | 0.00 | 301,600 | 0.00 | 301,600 | 0.00 | |

The Governor recommends adjusting the board's base budget for: (a) full funding of continuing position salaries and fringe benefits (\$112,600 in each year); and (b) overtime (\$189,000 in each year).