WISCONSIN HOUSING AND ECONOMIC DEVELOPMENT AUTHORITY

GOVERNOR'S BUDGET RECOMMENDATIONS

| Source | FY17 | FY18 | % Change | FY19 | % Change |
|----------|---------------|-------------|-----------|-------------|-----------|
| of Funds | Adjusted Base | Recommended | Over FY17 | Recommended | Over FY18 |
| TOTAL | 0 | 0 | 0.0 | 0 | 0.0 |

FULL-TIME EQUIVALENT POSITION SUMMARY

| Source of Funds | FY17 | FY18 | FTE Change | FY19 | FTE Change |
|-----------------|---------------|-------------|------------|-------------|------------|
| | Adjusted Base | Recommended | Over FY17 | Recommended | Over FY18 |
| TOTAL | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

AGENCY DESCRIPTION

The authority is governed by a 12-member board of directors composed of public, legislative and ex officio members. Six public members are appointed by the Governor with the advice and consent of the Senate. The chief executive officer of the Wisconsin Economic Development Corporation and secretary of the Department of Administration serve by virtue of their governmental positions. One senator and one representative of each party are appointed by their respective legislative houses.

The authority is organized into ten units: Administration, Marketing and Communications, Business and Community Engagement, Executive, Finance, Information Technology, Legal, Commercial Lending, Risk and Compliance, and Single Family Housing. The authority's primary functions include financing for home ownership, rental housing and business development. In addition, the authority allocates federal New Markets Tax Credits and Low-Income Housing Tax Credits, as well as oversees the U.S. Department of Housing and Urban Development Section 8 contract administration in Wisconsin.

MISSION

The mission of the authority is to serve Wisconsin residents and communities by working with lenders, developers, small businesses, local governments, nonprofits, farmers and community groups to stimulate and preserve affordable housing and business financing products.

PROGRAMS, GOALS, OBJECTIVES AND ACTIVITIES

Note: Goals, objectives and activities that were associated with Program 1 are now associated with Program 3.

Program 3: Homeownership Mortgage Assistance

Goal: Continue to grow as a trusted provider of innovative single family home loan products and services to expand affordable housing options.

Objective/Activity: Through outward bound sales activity and "features and benefits" marketing, increase the lender network statewide. Continue to innovate the internal process to guarantee top tier lender partnerships and service levels. Locate new sources of funding to ensure a steady stream of down payment assistance will be readily available for our first-time home buyers. Through strategic planning, seek new sources of funding to support new products designed to fill gaps in the standard secondary market offerings.

Goal: Increase and preserve the supply of multifamily housing for low- and moderate-income families, seniors, and veterans; connect affordable housing with services, including those who are homeless or at risk of becoming homeless; encourage housing development in areas of economic opportunity and rural locations; and coordinate housing development with community development plans.

Objective/Activity: With a variety of financing tools, tax credits and federal resources, the authority can prioritize resource allocations to meet its strategic goals.

Program 5: Wisconsin Development Loan Guarantees

Goal: Offer unique business financing programs designed to stimulate Wisconsin's economy, promote economic development in urban and rural areas, and maximize community impact through the creation and retention of living wage jobs.

Objective/Activity: Through loan guarantees, tax credits and other federal resources, create leverage to attract private capital investment for business expansion. Continue to use Wisconsin's allocation of state small business credit initiative funds from the U.S. Treasury as well as seek new funding sources to expand the access of capital to small businesses. Through the Greater Wisconsin Opportunities Fund, the authority's community development entity, the authority has applied for New Markets Tax Credits for the next federal cycle.

Goal: Provide specialized, niche, collateralized loan participation for qualifying economic development projects that represent sound Wisconsin business, but which are unable to attract additional private capital for expansion without the authority.

Objective/Activity: Continue outreach and information services to expand lender partnerships, work with local economic development corporations and community stakeholders to identify opportunities for participation lending, and offer authority participation loans in conjunction with local lenders for business expansion that creates and retains jobs.

PERFORMANCE MEASURES

2015 AND 2016 GOALS AND ACTUALS

| Prog. No. | Performance Measure | Goal 2015 | Actual 2015 | Goal 2016 ¹ | Actual 2016 |
|--------------|--|---------------|----------------|---------------------------|----------------|
| 3. | Homeownership Mortgage Loan Program loan volume. | \$205,000,000 | \$154,019,000 | \$180,000,000 | \$256,225,000 |
| 3. | Multifamily loan volume. | \$40,000,000 | \$42,871,000 | \$74,824,000 | \$63,476,000 |
| 3. | Capital ratio. | 30.42% | 30.42% | 33.20% | 33.25% |
| 5. | Economic development programs. | \$16,700,000 | \$9,722,400 | \$12,290,000 | \$6,097,000 |

Note: Based on fiscal year.

Note: Goals that were associated with Program 1 are now associated with Program 3.

2017, 2018 AND 2019 GOALS

| Prog. No. | Performance Measure | Goal 2017 ¹ | Goal 2018 | Goal 2019 |
|--------------|---|---------------------------|---------------|---------------|
| 3. | Homeownership Mortgage Loan Program loan volume. | \$210,000,000 | \$210,000,000 | \$210,000,000 |
| 3. | Multifamily loan volume. | \$46,800,000 | \$46,800,000 | \$46,800,000 |
| 3. | Capital ratio. | 34.36% | 34.36% | 34.36% |
| 5. | Economic development programs. | \$9,500,000 | \$9,500,000 | \$9,500,000 |

Note: Based on fiscal year.

Note: Goals are based on the authority's 2017 budget, as the 2018 and 2019 budgets are not completed until June 2017 and June 2018, respectively. Goals for 2018 and 2019 are subject to change and may be affected by the status of the financial market.

¹Goals for 2016 have been modified as described in the 2015-17 Executive Budget.

¹Goals for 2017 have been modified.

WISCONSIN HOUSING AND ECONOMIC DEVELOPMENT AUTHORITY GOVERNOR'S BUDGET RECOMMENDATIONS

RECOMMENDATIONS

1. Statutory Language Changes

1. Statutory Language Changes

The Governor recommends authorizing the authority to pilot a prioritization of Housing Choice Vouchers (Section 8) to chronically homeless individuals on the Housing Choice Voucher wait list. In addition, the Governor recommends authorizing the authority to pursue a waiver from the U.S. Department of Housing and Urban Development to pilot work requirements in its Housing Choice Voucher program in select counties and to provide voluntary employment-oriented case management services. These items are a part of the Wisconsin Works for Everyone initiative.