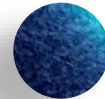


IT Sourcing Contracts

Q&A with SBOP Staff



Welcome!

- We'll be walking through some of our most utilized contracts
- If you have any questions during the presentation, please enter them into the chat box and we'll cover them as we go
- Additional time left after we cover these topics, will be used to continue the discussion on IT contracts, SBOP IT Sourcing Processes, and other IT Enterprise Sourcing topics you have questions about

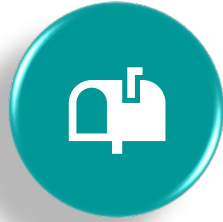
Our Most Utilized Contracts



IT Hardware



Copy Paper



Mailing
Equipment



Data
Communications



Fingerprinting



Telecom



IT Hardware

Managed by Susanne Matschull

Computer Equipment & Related Services

- Current contract (505ENT-M17-WICOMPUTER-00) expires 11/10/21
- The RFB was due 9/22/21
- Contains new Standards to increase buy-in and meet agency needs

Computer Standards

- The Computer Equipment & Related Services contract has always had standard computer configurations
- The Standard Configurations are typically discounted at 60%
 - Other models are only required to be discounted around 20-40%, depending on the manufacturer
- We've updated the configuration requirements for standard desktop, performance desktops, workstations, 14" and 15" laptops, and 13" and 14" tablets

Warehouse Options

- DOA is aware of the supply chain issues with computers and the long delay in shipping
- Agencies should order as early as possible
- An option agencies can take advantage of is to order computers early and store them in the contractor's warehouse until needed
- Contractors can then deploy the computers, including imaging and tagging services
- The warranty doesn't start until the computers are delivered to agencies

WISBuy/eCommerce

- The standards will be easily accessible on WISBuy
- The standards will be listed immediately when you choose the vendor, so you don't need to do any additional searches

Copier Equipment & Related Services

505ENT-M20-MFDCOPIER-00

- Categories awarded are:
 - Group A (A3 MFDs – prints sizes up to ledger)
 - Group B (A4 MFDs – prints sizes up to legal)
 - Group C (production equipment)
 - Group E (large/wide format equipment)
 - Group F (scanners)
- Leasing includes 36-, 48-, or 60-month options
- Rental options include various types of rental (24- or 36-month) and short-term rental (up to 18-months)
- Various types of maintenance options are available with purchase, lease, or rental

Recycling of Electronic Waste Contract

505ENT-O21-ELECRECYCLE-01

- Contract includes desktops, laptops, tablets, smart phones, servers, LCD monitors, televisions, CRTs, handheld devices, hard drives, and peripherals
- Contract provides statewide coverage
- Contract provides:
 - Safe and secure destruction of data
 - Destruction of equipment in an environmentally responsible manner
 - Onsite data destruction
 - Compliance with state and federal regulations governing electronic equipment disposal
 - Receiving on documentation on data and asset destruction and methods used

NASPO Computer Equipment & Related Services

505ENT-016-NASPOCOMPUT-00

- State agencies primarily use this contract for services and storage
- Agencies should use the Computer Equipment & Related Services for desktops, laptops, and tablets
- However, if NASPO vendors have computers in stock, use of this contract is allowed with a waiver
- Contract has 5 bands:
 - Band 1: Desktop
 - Band 2: Laptop
 - Band 3: Tablet
 - Band 4: Server
 - Band 5: Storage

NASPO Computer Equipment & Related Services

505ENT-O16-NASPOCOMPUT-00

- UW campuses and municipalities can use all bands of the contract
- Contract has configuration limits:
 - Server: \$500,000
 - Storage: \$500,000
 - Desktops: \$10,000
 - Laptops: \$10,000
 - Tablets: \$5,000
 - Peripherals: \$5,000

Audio Video Conferencing Equip. & Related Services

505ENT-M18-AUDIOVIDEO-00

- Mandatory if equipment will be installed
- For equipment only, can use either:
 - Computer contract
 - NASPO Computer contract
 - Best Judgment, Simplified Bid, or RFB, depending on the dollar amount
- 11 Bands on the contract:
 - Audio
 - Cameras
 - Presentation System & Accessibility
 - Televisions & Monitors
 - Audio Video Conferencing
 - Interactive Audience Response Systems
 - AV Production Equipment
 - Players
 - Third Party Accessories & Equipment
 - Audio Visual Packages



Computer Printers, Supplies, Parts, Accessories, & Related Services

Managed by Cort Hoel

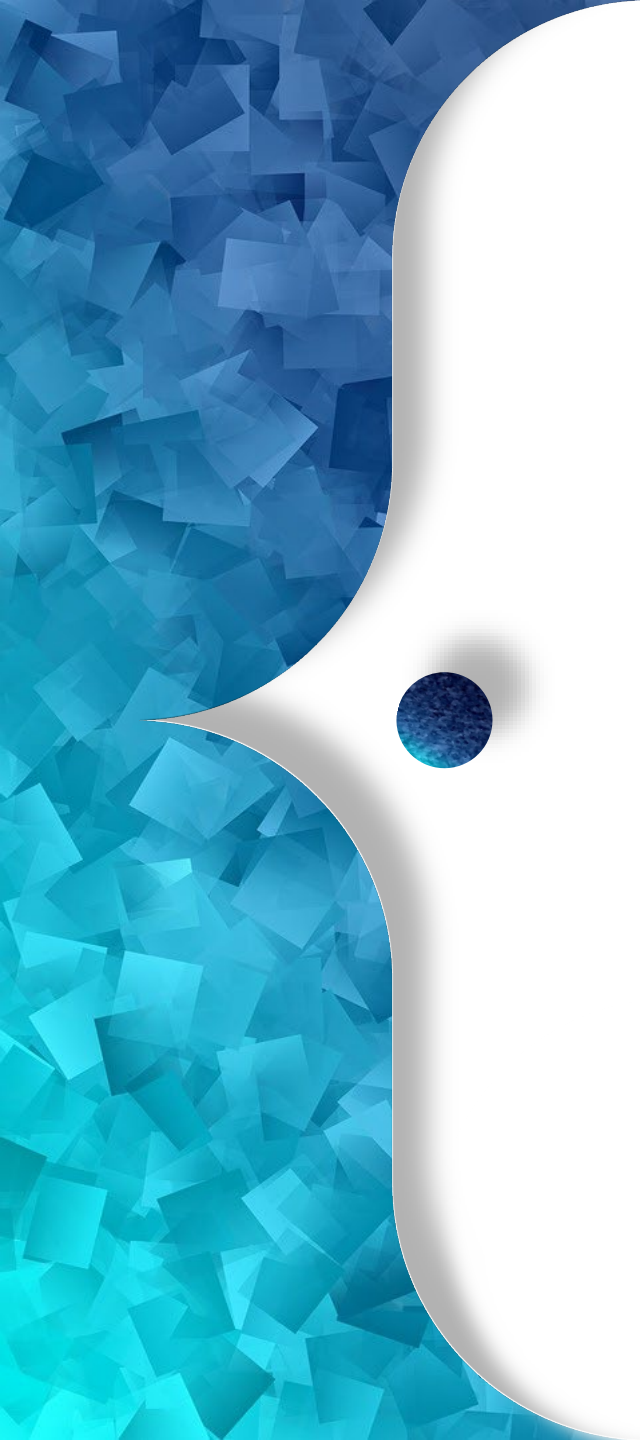


Copy Paper

Managed by Bill Goff

Paper Mills

- Paper is experiencing price increases almost by the month
- Paper mills are being purchased and then closed, causing a bottleneck, which in turn is lowering the supply of paper, causing higher demand and higher prices
- Steen Macek
 - Purchases directly from the paper mill
 - Is the current vendor for copy paper



Mailing Equipment

Managed by Bill Goff

NASPO Mailroom Equipment

- Due to expire in May 2022
- Arizona is the lead state currently working on the rebid for this contract



Data Communication Equipment & Services

Managed by Cort Hoel



Electronic Fingerprinting Services & Associated Processing

Managed by Cort Hoel



Telecommunications



Questions?