# **Enterprise Sourcing Section**

The Enterprise Sourcing Section of SBOP manages statewide procurements and contracts for non-IT commodities and services





2021 Wisconsin Statewide Procurement Conference



# Andrew Shuck Enterprise Sourcing Section Chief

- With SBOP for two years
- Previously was a buyer of natural sweeteners (honey, maple syrup, and molasses)
- Loves movies
- Hates arugula

# Rob Penfield Senior Procurement Specialist

- With SBOP for two years
- Worked for the State of Oklahoma, Dane County, Cummins Engine Co., and others
- Has purchased steel, paper media, and machined components from US, China, India, Brazil, and Europe
- Hooked on golf, tennis, and audiobooks
- Could eat dry rub-seasoned meat every day

### Rob's Contracts:

- In-Person Interpretation Services for ASL 505ENT-M18-ASLINTERP
- In-Person Interpretation Services for Foreign Language 505ENT-M18-FORINTERP
- Video Remote Interpreting (VRI) (ASL) 505ENT-M18-VRIFORASL
- Statewide Telephone Interpretation Services 505ENT-M18-TELEINTERP
- Written Foreign Language Translation Services
   505ENT-M18-WRITFORLANG

- General Office Supplies and New Toner 505ENT-M19-OFFSUPPLY
- Statewide Office Furniture 505ENT-M20-OFFURNITUR
- Remanufactured Toner and Ink Products 505ENT-M19-REMANTONER
- Temporary Professional Services
   505ENT-020-SERVICEPROF
- Reviews RPA requests and writes associated Governor's Case Letters

# Penny Lawler Procurement Specialist Senior

- State PCard Administrator
- With SBOP for 6 years (at DOA for 8 total years)
- Owns 79 super balls, including 2 made of orthodontic casting rubber
- Loves quilting and gardening
- Hates invasive insects



### Penny's Contracts:

- Commercial Card Services (PCards) 505ENT-M21-PURCHASCARD
- Banking Services from US Bank 505ENT-M21-ENTBANKING
- Fleet Card from WEX Bank 505ENT-M21-FLEETCARD

- Retail LockBox Services 505ENT-M21-RETAILLOCBX
- Data Breach and Credit Monitoring Services 505ENT-020-CREDTMONITR
- Debt Collection Services
   505ENT-M19-DEBTCLLCTN

# James Oleson Procurement Specialist - Obj

- With SBOP for two years
- Prior to State service, worked in inventory and shipping
- Loves kids and DIY projects/tinkering
- Misses sleep (see "kids" above)

### James' Contracts:

- Facilities MRO and Industrial Supplies 505ENT-M19-FACILITMRO, NASPO VP DASPS-2183-17
- Electrical & Plumbing MRO 505ENT-M18-ELCPLSUPLS
- Professional Grade Tools & Diagnostic Equip. 505ENT-019-POWERTOOLS, NASPO VP OK-MA-818
- Cleaning Chemicals 505ENT-M21-CLEANGCHEMS
- Water Softener Salt
   505ENT-M20-WTRSFNRSLT
- EAP 505ENT-M21-EAPSERVICE

- Universal-Sized Cafeteria and Washroom Paper Products 505ENT-M17-DSPSBLPPRP
- Food Service Disposables 505ENT-M17-DSPSBLFOOD
- Can Liners
   505ENT-M19-CANLINERS
- Body Armor & Ballistic Resistant Products 505ENT-021-BODYARMOR, NASPO RFP-AR-21-001
- Police Radar/Lidar Speed Enforcement & Speed Advisory Systems, Parts & Accessories 505ENT-019-POLICERADAR, NASPO RFP #00218

### Hallee Kox Procurement Specialist

- With SBOP for almost 5 years
- Used to work at CWC and the DMV
- Loves nature hikes
- Hates overcooked pasta

### Hallee's Contracts:

#### • Ammunition – Statewide Use

505ENT-O21-AMMUNITION Note: Costs are being renegotiated for all Fiocchi products

#### • Non-IT Temporary Help Services

505ENT-M21-TEMPHELPSV Note: There may be a delay in receiving resumes because demand for temporary workers is higher than the number of available candidates

#### Court Reporter and Transcriptions Services

505ENT-O22-COURTREPORT Lot 1: Court Reporter transcribes their own notes Lot 2: Transcriptionist transcribes State's record

- Small Package Delivery Services SpeeDee 505ENT-C21-SPA0007-01 Note: Shipments outside of WI are not covered under this contract
- Small Package Delivery Services UPS & FedEx

505ENT-O17-SMLPAKGDLV National and international shipments are covered under this contract

Reviews piggyback requests

### Chris Tucker Procurement Specialist

- With SBOP for two years
- Started in CAPS and joined Enterprise Sourcing in July 2021
- Loves helping
- Loves dogs
- Loathes insects

### Chris' Contracts:

- CEW (Tasers) 505ENT-O18-CONELCWPNS Conducted Energy Weapons
- Flags & Accessories 505ENT-M20-FLAGSPPLIS State flags, US flags
- Fleet Card Fuel Discount 505ENT-O15-FUELDSCNT Discounted fuel pricing to drivers utilizing Fleet Cards issued by the State
- Fuel Oil (off-road use only) 505ENT-M19-FUELOILSW DYED off-road fuel contract

- Hazardous Waste
   505ENT-M20-HZRDSWSTSV
   Handling of hazardous and other
   regulated wastes
- Motor Fuels
   505ENT-M21-MOTOR FUEL
   Fuel that is used in vehicles for <u>highway</u> <u>use</u>
- Moving & Storage Services
   505ENT-M18-MOVSTRGSVC
   Moving services and short/long-term
   storage

- Propane/LP Gas

   505ENT-M20-PROPANESVC
   Propane delivery at agency/campus
   locations
- Security Guard Services 505ENT-M21-SECGRDSVS Unarmed and armed
- Signage
   505ENT-M06-SIGNAGECON
   Interior or exterior signs and hardware
- Solid Waste 505ENT-M16-SLDWSTRMVL Disposal or recycling of refuse

# Leann McGowan Procurement Specialist, Senior

- Started at DNR as a Procurement Agent, Senior in 2016
- Four years with SBOP
- 11 years experience in manufacturer sales; 15+ years in purchasing, forecasting, production scheduling, BOM creation in private sector
- Passionate in ensuring the State receives the best product and service for the application
- Full circle customer service to establish a positive relationship and investment for all involved

### Leann's Contracts:

- MY21 or Newer Passenger, LE, Light Duty Trucks 505ENT-M21-VEHICLES
- Managed Fleet Vehicle Maintenance & Accident Management Services 505ENT-M20-VEHICMAINT
- Nationwide Vehicle Rental Service
   505ENT-M20-VEHICLERNTL

- Vehicle Lifts and Related Garage
   Equipment
   505ENT-017-VEHICLELFT
- Ground Maintenance Equipment 505ENT-020-GROUNDMAINT
- Tires, Tubes & Services 505ENT-M19-TIRES&TUBES

# John Burnett Procurement Specialist - Senior

- With SBOP for over three years
- Has worked for DNR, DOC, UW System, and a school district
- Loves Thai food
- Can do without beets, and you can have the kale, too!

### John's Contracts – MMCAP Infuse

- MMCAP Infuse is a national cooperative group purchasing organization (GPO) for government facilities that provide healthcare services
- Established in 1985
- Operated by the State of Minnesota, Office of State Procurement
- Over 13,000 members across all 50 states
- Mission is to ensure best value for pharmaceuticals and healthcare products and services to government facilities across the nation

# John's Contracts: MMCAP Infuse

- Dental Supplies and Services 505ENT-M20-DENTALSUP
- Drug Testing Products and Services (DOT and Non-DOT) 505ENT-M21-DRUGTSTSUP
- Medical Supplies 505ENT-M19-MEDICALSUP
- Naloxone (Narcan<sup>®</sup> Nasal Spray, Emergent Devices, Inc.) 505ENT-021-NALOXONE
- Nutritional Formulas/Products 505ENT-018-NUTRITION

- Pharmaceuticals and Biologicals 505ENT-M20-PHARMBIOLG
- Pharmaceuticals (Specialty) 505ENT-SPECIALPHARMA
- Pharmaceutical Repackaging 505ENT-M19-PHARMREPACK
- Prescription Filling Services, Pharmaceutical Services 505ENT-018-PRESCPFILNG
- Vaccine Distribution (Including Influenza) 505ENT-M21-VACCINEDIST

### John's Contracts: SBOP Enterprise Contracts

- Automated External Defibrillators (AEDs) & Accessories (NASPO) 505ENT-018-AEDANDACCS
- Elevator Maintenance and Repair Services 505ENT-M18-ELEVATORSV
- Prescription Safety Glasses 505ENT-M17-SFTGLASSES

- Prime Vendor Foodservice
   505ENT-M22-FOODDISTRIB
- Security & Fire Protection Services (NASPO) 505ENT-020-SECURITFIRE
- Statewide Flooring and Related Services 505ENT-020-FLOORING

# Kristina Harris Procurement Specialist - Entry

- With SBOP since 9/13/21
- Worked in purchasing/contracting of goods and services in multiple fields
- Loves animals, music, podcasts, and cooking
- Terrible with houseplants

### Kristina's Contracts:

- Statewide Record Storage Boxes (in transition) 505ENT-M18-RECORDSBOX
- Reviews piggyback requests