This discussion will break into smaller groups to encourage maximum participation and in-depth conversation. Please choose a seat near the sign advertising the topic that interests you most.

- Setting Expectations
- Measuring Performance
- Common Performance Failures
- New/Small Business Challenges
- Probation and Cancellation



11:15AM-12:00PM

PANELISTS:

KELLY BURT, OF DOC PURCHASING SERVICES SECTION
BECKY HOEFS, OF DOC PURCHASING SERVICES SECTION
PENNY LAWLER, OF DOA CONSOLIDATED AGENCY PURCHASING SERVICES



Welcome! Thank you for sharing your expertise with us today. We hope to cover a variety of challenges, solutions, and tools in five broad topics:

- Setting Expectations
- Measuring Performance
- Common Performance Failures
- New/Small Business Challenges
- Probation and Cancellation



Under each sign, you will find a short list of challenges, methods, and tools related to that topic to help kick off a conversation. Your group should spend 25-minutes discussing your chosen topic, then one of us will call on a representative of your group to present your top two or three suggestions for preventing, mitigating, or resolving challenges associated with your topic.



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Please nominate a representative of your group to present the top two or three suggestions for preventing, mitigating or resolving challenges associated with your topic.

Setting Expectations



- Setting Expectations
- Measuring Performance



- Setting Expectations
- Measuring Performance
- Common Performance Failures



- Setting Expectations
- Measuring Performance
- Common Performance Failures
- New/Small Business Challenges



- Setting Expectations
- Measuring Performance
- Common Performance Failures
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Slideshows and handouts are available **now** on the conference website:

https://doa.wi.gov/Pages/StateEmployees/PROConference.aspx

Thank you for attending!



