

2025 Wisconsin Statewide Procurement Virtual Conference

November 12-13, 2025

The Conference is for State Agency employees and UW procurement staff only.

November 12, 2025: 12:30 – 4:00 pm

12:30 – 1:30 pm	General Session	Welcome, State of State Procurement – Cheryl Edgington & Becky Hoefs, State Bureau of Procurement		
1:30 – 1:45 pm	Break			
	Workshop A	Workshop B	Workshop C	
Breakout Session 1 1:45 – 2:45 pm	IT Best Practices	Understanding Grants and Other Exemptions	STAR Procurement in Progress: Enhancements, Insights, and What’s Next	
2:45 – 3:00 pm	Break			
Breakout Session 2 3:00 – 4:00 pm	Get to Know the IT Team	Get to Know the Enterprise Sourcing Team	Purchasing Best Practices with CAPS	

November 13, 2025: 9:30 am – 11:45 am

	Workshop A		Workshop B	
Breakout Session 1 9:30 – 10:30 am	Building Trust Through Contracts, Code, and Supply Chains		WisPro: How Can We Help You?	
10:30 – 10:45 am	Break			
	Workshop A	Workshop B		Workshop C
Breakout Session 2 10:45 – 11:45 am	IT Software / Subscription Terms	Unlocking the Contract Toolbox: From Discovery to Delivery		STAR Analytics

Session	Topic	Description/Ideas
Gen 1	<i>State of State Procurement</i>	State Bureau of Procurement Director Cheryl Edgington and Becky Hoefs, Deputy Director, will provide updates on the State of Wisconsin's procurement activities. They will be joined by special guests Alex Ysquierdo, Wisconsin Supplier Diversity Program and Jason Gates, Director Bureau of State Risk Management.
s1wA	<i>IT Best Practices</i>	New to purchasing IT products and services? This session addresses common questions that the IT Sourcing contract managers receive from end users across the enterprise for IT hardware and IT temporary professional services. For example, how do I search for available third-party products on contract, or develop a Request for Service? This session also covers common questions that the State has for vendors during software agreement negotiations. Addressing the most common questions from end users and common questions for software providers is sure to add some valuable tools to your toolbox!
s2wA	<i>Get to Know the IT Team</i>	Come meet the Enterprise IT Sourcing Team and learn who we are, what we do, and how we can help you. Join us to learn about new and existing contract resources, tips on working through complicated processes, and other helpful information.
S3wA	<i>Building Trust Through Contracts, Code, and Supply Chains</i>	Meet the State of Wisconsin Chief Information Security Officer (CISO) to discuss how cybersecurity experts strengthen solicitation and contract development to protect critical state resources. This session explores managing risk across the contract lifecycle with a focus on service and software transparency through Software Bill of Materials (SBOM) and traceability, building resilient supply chains to mitigate threats, and leveraging automated and AI-enabled assurance to accelerate delivery without compromising security.
S4wA	<i>IT Software / Subscription Terms</i>	This session will provide basic information on the Software and Cloud contracts, with the major portion of the session focused on reviewing clauses that procurement staff should pay attention to. Additional emphasis will be placed on new clauses to be aware of due to the advent of AI and ADA accessibility requirements. If time permits, the presenters will walk through redlines to a sample EULA.
s1wB	<i>Understanding Grants and Other Exemptions</i>	In this session we'll examine two of the most common non-procurement transactions; grants and payments made pursuant to statute. We will explain the difference between them, provide guidance on how to properly submit an exemption request, and address common questions or issues.
s2wB	<i>Get to Know the Enterprise Sourcing Team</i>	Join us for an introduction to the Enterprise Sourcing Section, including who we are, what we do, and how we can help. We will share updates about the statewide contracts we manage for non-IT commodities and services and answer frequently asked questions. Attendees are encouraged to bring questions for a live Q&A session with the team.
s3wB	<i>WisPro: How Can We Help You?</i>	Come meet the experts in WisPro whose work behind the scenes helps make your job easier! Whether it's hosting a procurement Help Desk for the enterprise, developing new procurement training, or helping people understand how to use our special programs, WisPro has your back! We'll discuss all of the ways WisPro is there to help you in this resource-filled workshop.
s4wB	<i>Unlocking the Contract Toolbox: From Discovery to Delivery</i>	This presentation explores the contract life cycle, from discovery to delivery, and offers an actionable framework to use the tools within the contract toolbox as everyday resources that simplify procurement, save time, and deliver stronger results for agencies.

Session	Topic	Description/Ideas
s1wC	<i>STAR Procurement in Progress: Enhancements, Insights, and What's Next</i>	Join us for an inside look at the latest developments within the STAR Procurement modules. This session will highlight recent and upcoming enhancements to Strategic Sourcing and Supplier Contract Management. Attendees will also learn about opportunities to engage through upcoming user groups and provide feedback that helps shape future improvements. The session will conclude with a brief overview of other STAR initiatives supporting continued innovation and efficiency across Wisconsin procurement.
s2wC	<i>Purchasing Best Practices with CAPS</i>	Join us for an introduction to the Consolidated Agency Purchasing Services (CAPS) Section, including who we are and our partnering agencies. We will discuss some purchasing hot topics (e.g., vendor outreach, other contracting options, serial purchasing) and answer frequently asked questions. Attendees are encouraged to bring questions for a live Q&A session with the team.
s3wC	<i>STAR Analytics</i>	Join the STAR Analytics Team for a demonstration of Procurement Spend Analyzer v2. This demonstration will showcase upgraded analytics to support more efficient and accountable government purchasing.