

Introduction to Enterprise Sourcing

Enterprise Sourcing Section



The Enterprise Sourcing Section

- Manages Statewide Solicitations and Contracts
- Teaches RFB and Contract Management Classes
- Negotiates Participating Addendums
- Reviews Requests for Purchasing Authority
- Manages Statewide Fleet Purchasing
- Manages Enterprise pCard Program



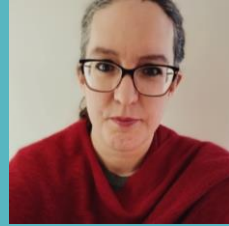
Enterprise Sourcing Team



Kathy Bergh
Procurement Supervisor



John Burnett
Procurement Specialist-
Senior



Kristina Harris
Procurement Specialist-
Objective



Ron Hooker
Procurement Specialist-
Objective



Anna Lange
Procurement Specialist-
Entry



Penny Lawler
Procurement Specialist-
Senior



Rob Penfield
Procurement Specialist-
Senior



Stacia Rice
Procurement Specialist-
Entry



Chris Tucker
Procurement Specialist-
Senior



Use Chat or Unmute Your Mic...



**The Enterprise Sourcing
Section manages
approximately 75 contracts.**

**Which contracts do you use
the most or are you most
interested in learning more
about today?**

Sample Enterprise Contracts



Requests for Purchasing Authority (RPAs)

- The Enterprise Section reviews all general waivers, sole source waivers, vehicle waivers, and collective purchases that are NOT Information Technology or Legal Services.
- We review the provided documentation, ask clarifying questions, ensure the portal is filled out accurately, and draft the case letter.
- Each RPA is reviewed by a Procurement Specialist-Senior and by the Enterprise Section Chief.
- Cheryl Edgington spoke about waivers in the 1st breakout session. Look for recording if were not able to attend.



Kathy Bergh



Kathy has worked for the State for 14 years and in procurement positions for the last 5 years. Previously the CAPS Section Chief, she joined the Enterprise Section in August.

- Supervises 8 Procurement Specialists in Enterprise Sourcing Section
- Oversees the development and management of non-IT statewide solicitations and contracts
- Reviews agency and campus RPAs and Procurement Plans
- Participates in Administrative Review



Stacia Rice

Stacia has been with the State for two years coming to SBOP with a background in supply chain management in the manufacturing and healthcare administration realms. One of her favorite aspects of her role is contract management and being able to engage with vendors, coworkers and end users to problem solve and hopefully leave everyone with a smile.



Contracts

- Can Liners
- Signage
- Security and Fire Protections
- AEDs and Accessories
- Small Packages (SpeeDee)
- Small Packages (UPS & FedEx)
- Medical Supplies
- Water Softener Salt

John Burnett

As a Procurement Specialist-Senior in SBOP, John has managed enterprise-wide contracts since 2018. Prior to DOA, he held procurement positions with UW System Administration, DOC, and DNR, where he managed a variety of solicitations and contracts in several goods and services categories.

Contracts

- Dental Supplies and Services
- Drug Testing Products and Services
- Naloxone
- Nutritional Formulas/Products
- Pharmaceuticals and Biologicals
- Pharmaceuticals (Specialty)
- Pharmaceutical Repackaging
- Prescription Filling Services
- Vaccine Distribution
- Pharmaceutical Reverse Distributor
- Laboratory Equipment and Supplies
- Prescription Safety Glasses
- Prime Vendor Food Distributor

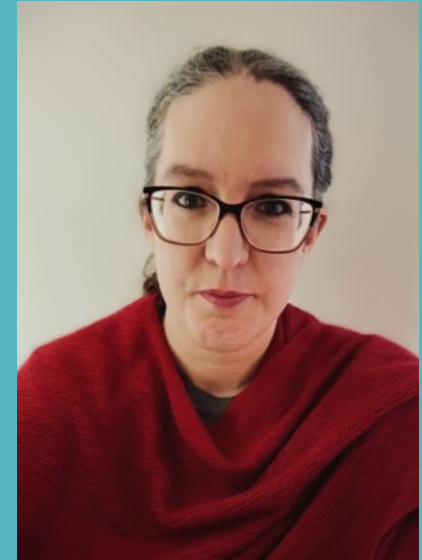


Kristina Harris

Kristina has worked with the State Bureau of Procurement for three years. Prior to that, she worked in the private sector in vendor management, contract management, project management, purchasing, and film and TV production. Her daily coworkers are two cats and a dog.

Contracts

- Interpretation and Translation Services
- Court Reporting and Transcription Services
- Non-IT Temporary Help Services
- Temporary Professional Services
- Broadcast and Social Media Services
- Moving and Storage Services - Statewide



Ron Hooker

Ron joined the team 16 months ago with experience in public procurement, fleet procurement, project management, and facilities management. He enjoys helping state fleet managers with vehicle procurements.



Contracts

- Construction Equipment
- Equipment Rental
- Ground Maintenance Equipment
- Medium-Heavy Duty Trucks
- Passenger Vehicle and Light Duty Trucks
- Professional Grade Tools
- Snowplow Blades
- Tires and Tubes
- Vehicle Lifts
- Vehicle Parts
- Vehicle Rentals

Anna Lange

With experience in both the public and private sector, Anna has worked in purchasing and procurement her entire career. She joined the team 18 months ago and is knee deep in her third RFB.



Contracts

- Ammunition
- Body Armor
- Conducted Electrical Weapons (Tasers)
- Radar/Lidar
- Record Storage Boxes
- Electrical and Plumbing MRO
- Facilities MRO
- Flooring
- Cleaning Chemicals
- Universal Paper
- Food Service Disposables



Penny Lawler

Penny is a Procurement Specialist Senior. She manages financial contracts such as Banking, Debt Collections, pCard and Fleet Card. She enjoys writing standard operating procedures, and teaching her coworkers about excel formatting, PeopleSoft Queries and Strategic Sourcing. Outside of work, Penny enjoys cooking, gardening, and quilting.

Contracts

- Purchasing Card
- Fleet Card
- Banking Services
- Debt Collection Services
- Retail and Wholesale Lockbox



Rob Penfield

Rob is a Certified Purchasing Manager with a diversified background in Manufacturing, Oil and Gas, and Public Procurement. His experience includes general management, strategic sourcing, production planning, logistics and supplier development.

Outside of work, Rob enjoys time with family, golfing, tennis and bowling.

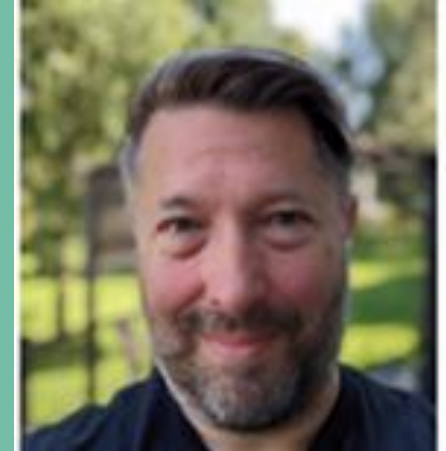
Contracts

- Office Furniture
- Office Supplies and Toner
- Equipment Maintenance Cost Reduction Program



Chris Tucker

Chris has been a Procurement Specialist in SBOP for 5-1/2 years, 3 in Enterprise Sourcing and 2-1/2 in CAPS. He has over 19 years of experience in purchasing in the private sector, where he managed contracts for a variety of goods and services.



Contracts

- Flags
- Security Guards
- Solid Waste and Recycling (Statewide)
- Hazardous Waste
- Motor Fuels
- Fuel Oil
- Propane
- Aviation Fuel
- Employee Assistance Program (EAP)

Using Chat ... How Are We Doing?

We like feedback on our contracts.

We LOVE Agency staff who join Standards committees, Development Committees and Evaluation Committees!

Work with us to solve your contracting problems!



**What questions do you
have about our
contracts or other work?**



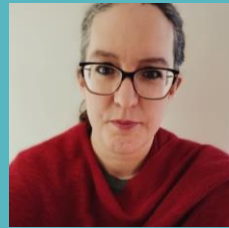
Questions



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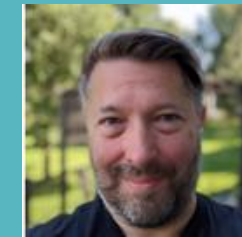
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Thank you!

