

PARTNERING WITH CAPS:

Let's Collaborate!

Presenters: Kathy Bergh, Mark Simon, Heather Strong





Kathy Bergh CAPS Section Chief

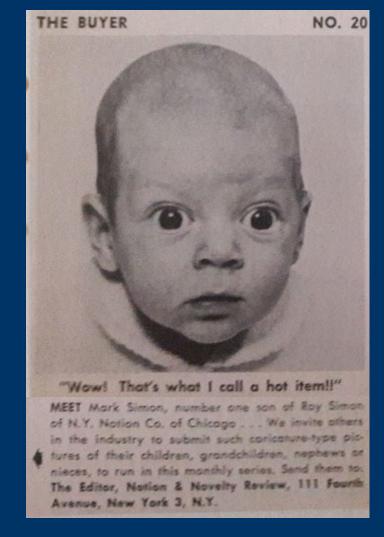
- 9 months with CAPS
- 12 years of experience with the State, mostly in procurement and HR positions
- Fun Fact: Still a Floridian at heart, my happy place is taking my kids to the beach at sunrise.





Mark Simon Procurement Specialist

- 2 years with CAPS
- Over 20 years of procurement experience in the private sector. Spent five years supervising teams trading derivatives at the Chicago Board of Trade.
- Certified Purchasing Professional with the American Purchasing Society and holds an MBA in Finance from the University of Illinois – Chicago.
- Fun Fact: Has been in procurement a long time, as evidenced by the picture on the right. Enjoys reading science-fiction and fantasy, playing D&D, and helped develop a board game.

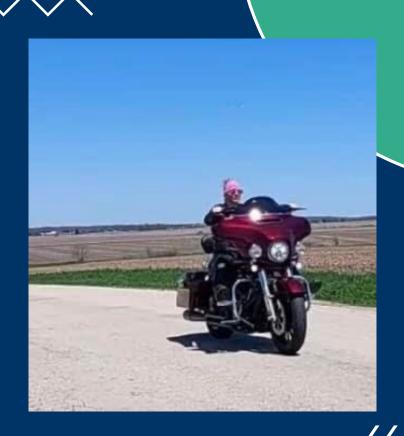






Heather Strong *Procurement Specialist Senior*

- 4 months with CAPS
- Previous position as a Purchasing Agent Senior with the DNR for 5 years and worked in the accounting office of a local city government for 18 years.
- Fun Fact: I like to work on home remodeling projects in the winter and take trips on my Harley in the summer.









Session Agenda

- CAPS Overview
- Procurement Authority
- Requisition Review and Approval
 - Simplified bids
 - Sole Source under 25k
 - RPAs
 - Collective/collaborative
- Requisition and PO Troubleshooting
- Looking ahead



Objective: Let's collaborate!



Look for the cap image throughout the session for quick tips.



Who is CAPS?

Consolidated Agency Purchasing Services







Kathy Bergh
Section Chief



Erin Schmitz

Procurement Specialist



Mike Butterworth Procurement Specialist



Mark Simon

Procurement Specialist



Stella Ness Procurement Specialist Senior



Dawn Stelse

Procurement Specialist



Amber Rademacher *Procurement Specialist Advanced*



Heather Strong
Procurement Specialist Senior



https://doa.wi.gov/Pages/StateEmployees/SBOPKeyContact.aspx



Who are the CAPS supported agencies/boards?

- Board on Aging and Long Term Care
- Department of Administration
- Department of Agriculture, Trade and Consumer Protection
- Department of Financial Institutions
- Department of Military Affairs
- Department of Public Instruction
- Department of Revenue
- Department of Safety and Professional Services
- Department of Tourism
- Department of Veterans Affairs
- Educational Communications Board
- Ethics Commission

- Kickapoo Reserve Management Board
- Wisconsin Arts Board
- Labor and Industry Review Commission
- Office of the Commissioner of Insurance
- Offices of the Gov. and Lt. Gov.
- Office of the Secretary of State
- Office of the State Public Defender
- Office of the State Treasurer
- Public Service Commission
- Serve Wisconsin
- Wisconsin Board for People with Developmental Disabilities
- Wisconsin State Fair Park
- Wisconsin Women's Council





CAPS FY22 Dashboard

26
Agencies/Boards
Supported

5430
Requisition
Approvals

47
Simplified Bids

18 RFB/RFI 11 RFP

97 RPAs 91
CAPS Waiver

29 Grant Exemptions

32 Renewals



What does CAPS do?



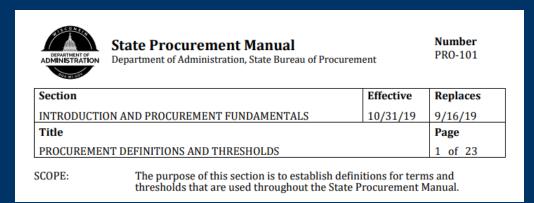


CAPS assists with procurements and with obtaining procurement authority.

what types of procurements do you find challenging?

Please insert your thoughts in the Chat Box and we'll have a short discussion.

PRO-101.pdf (wi.gov)











The legal authorization granting an Agency the right to purchase goods or services from a supplier.



Procurement Authority

| | Procurement Authority | Description | Required Attachments | Approval Justification |
|----|--|--|---|------------------------|
| | Best Judgement | \$5,000 or less over a fiscal year | Quote where available | Best Judgement |
| | Simplified Bid | Over the \$5,000 up to the \$50,000 over full contract duration | DOA-3088 as attachment or on contract | Simplified Bid |
| | Sole Source Under \$25K | Under \$25,000 over full contract duration | *Contract notated in Contract ID *Signed authorization letter from CAPS Section Chief | PRO-501 |
| | RPA | Over \$25,000 over full contract duration | Contract notated in Contract ID | RPA Number |
| | Enterprise, CAPS, or Piggybacking Contract | *Mandatory Contracts *Optional Contracts *Piggybacking off UW System | Contract notated in Contract ID | Contract Number |
| co | | | | |





2020 Wisconsin Statewide Procurement Conference

Procurement Authority-Continued

| Procurement Authority | Description | Required Attachments | Approval Justification | |
|---------------------------------------|--|---|------------------------|--|
| Grant | Awarding Grant Funds to Participants | Exemption Letter PO Type: Grant Recommended: Contract w/ \$\$ | Grant | |
| Interagency | Purchase of commodities or services from Wisconsin state agencies | Nothing Required | Interagency | |
| Intergovernmental | Purchase of commodities or services from the Federal Government | Must be a federal government listed as the supplier | Intergovernmental | |
| Collective/ Collaborative Purchase | Purchase from any vendor on agreements established by any other state government, federal government, or any municipality of the State of Wisconsin. | If over \$50K will require a Procurement Plan | Collective Purchase | |
| onrerence | | | | |









Procurement Manual Links

- Best Judgement (<u>PRO-302</u>)
- Simplified Bid (PRO-303)
- Sole Source Under \$25,000 (<u>PRO-501</u>)
- Request for Purchasing Authority (RPA) (PRO-210)
- Enterprise, CAPS, or Piggybacking Contract (<u>PRO-502</u>)
- Grant (<u>PRO-504</u>)
- Interagency (<u>PRO-504</u>)
- Intergovernmental (<u>PRO-504</u>)
- Collective/Collaborative Purchase (<u>PRO-502</u>)





Simplified Bid (PRO-303)







To increase your spend with diverse suppliers, remember to check the <u>database</u> of certified diverse suppliers when doing simplified bids.

Wisconsin Department of Administration State Bureau of Procurement DOA-3088 (R11/2016)

Simplified Bidding Record

Purchases over \$5,000 through \$50,000; Printing, \$50 through \$50,000

- Agency shall contact at least three (3) suppliers and use PRO-C-8 as guidance.
- Agency shall make an effort to solicit small businesses, veteran-owned businesses, disabled veteran-owned business and minority businesses and work centers.
- The completed form shall be attached to the requisition or procurement/transactional contract.
- Generic specifications shall be used when possible
- · When necessary to use a brand name to identify a level of quality, suppliers must be informed that equivalent alternatives may be acceptable; agency will be the sole determinate of equivalency.
- The winning bidder should be indicated. Reasons for rejecting any bids shall be noted below.

| Date | 1/9/23 | Agency/ Location | DOA | | |
|----------------------------|-----------------------------------|---------------------|-------------|--|--|
| Person | IVI | ark Simo | on | | |
| | Simplified Bid Number | | | | |
| Req or Refere Number | nce | | | | |
| WC: | Minority Busine Work Center(Co | ertified) | (Certified) | | |

| liem Description | | Supplier Name & Address 123 Fourth Street Blizzardville, WI. 53535 | | Supplier Jame & Address Heather's Helpful Snow Removal 1234 Main Street North Arctic, WI. 53535 | | Supplier Name & Address Mark's Snow Removal 12 Flamethrower Lane Icewind, WI. 53535 | |
|--|--|---|-----------|---|--------|---|-----------|
| | | Supplier ID | | Supplier ID | | Supplier ID | |
| | | MBE V | VC DVB | MBE | WC DVB | MBE | WC DVB |
| | | Unit Price | Total | Unit Price | Total | Unit Price | Total |
| Per Trip | | | \$50 | | No bid | | \$75 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | Grand Total | \$50/trip | Grand Total | No Bid | Grand Total | \$75/trip |
| Contact Person | | | | | | | |
| Email Address | | | | | | | |
| Phone Number | | | | | | | |
| Contact Date | | | | | | | |
| Reply Date | | | | | | | |
| Method of Bid: Phone, email, fax, website, etc. | | | | | | | |
| Delivery | | | | <u> </u> | | | |
| Additional information (note the following as appropriate: bids rejected and why: preferences exercised; explain reason if less than 3 suppliers were contacted: | | | | | | | |

Stella's Snow Plowing was chosen, as Heather's Helpful Snow Removal chose not to bid, and Mark's Snow Removal was not the lowest bidder.



Sole Source Under \$25k (PRO-501)







STATE OF WISCONSIN DEPARTMENT OF ADMINISTRATION

CORRESPONDENCE/Memorandum

Date: January 9, 2023

To: Reginald Q. Throckmorton, Director, Department of Remote Weather Stations

From: Kathy Bergh, Section Chief

Department of Administration, Consolidated Agency Purchasing Services

Subject: Noncompetitive Negotiation Under \$25,000.00 Approval—\$7,500.00

I have reviewed your request to waive the Simplified Bidding requirement (PRO-303) and to enter into a noncompetitive negotiation (PRO-501, Sole Source) with Stella's Snow Plowing for snow removal services in Blizzardville, WI. In accordance with the supporting documentation, Stella's Snow Plowing is the only recognized provider of this service.

This memo serves as your approval of this sole source procurement, and you may move forward in your process. The cost for the service shall not exceed \$7500.00 and will be for nine months, from September 1, 2023 through May 31, 2024.

Keep a copy of this approval for your records. Attach a copy of this memo to your STAR Requisition and identify PRO-501 in the Requisition Approval Justification box as the authority for this sole source purchase. Also, use 123CAP-S23-RWASSU00365-01 in the contract ID field on the requisition.

| Thank you. | |
|-------------|------|
| Approved: | |
| | |
| Kathy Bergh | Date |



To avoid delays, be sure your supplier is set up in PeopleSoft.



RPA Approval queue

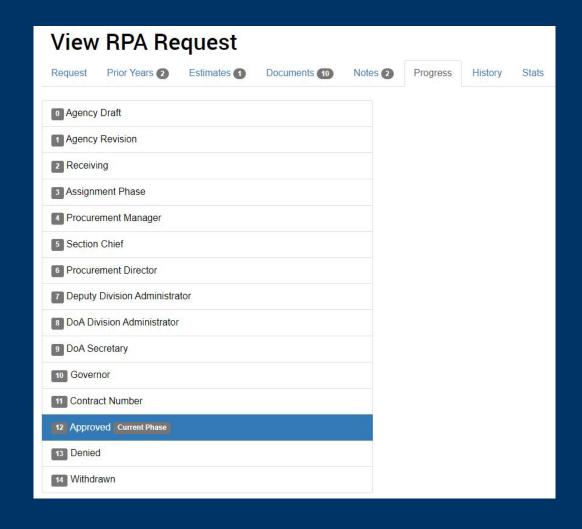








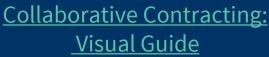
Prior to submitting your RPA request, please do a final review to check for spelling/grammar/math errors.





Collective/Collaborative Purchase (PRO-502)









There is a "Benefits of Collaborative Contracting" session tomorrow at 11:00 am.







Questions?

Learn from yesterday, live for today, hope for tomorrow.
The important thing is not to stop questioning.

~ Albert Einstein



Managing Requisitions



POLL:



- ☐ Entering the Requisition
- Procurement Authority
- Amount Only Flag
- ☐ Supplier ID Number
- ☐ Unit of Measure
- NIGP Code Selections
- ☐ PO Type
- Documentation & Attachments
- Other



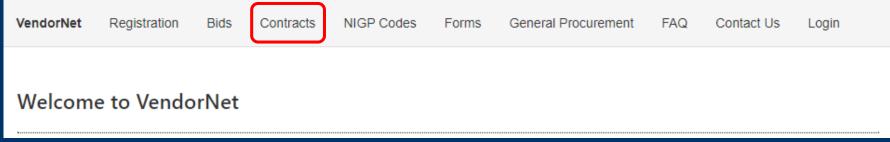
18



Searching for Contracts on VendorNet

https://VendorNet.wi.gov/









VendorNet

Search Contracts

Registration

Agency

Keyword or Number | Public Safety Communication

Bids

Contracts

NIGP Codes

Forms



Using fewer key words when searching for a contract will yield better results.

| Supp | lier | | | | | | |
|--|--|--------------------------------|------------|--|--|--|--|
| | Piggyback ○ Yes ○ No ® Both | Cooperative Purchase Yes | No Both | | | | |
| Mandat | tory Purchase O Yes O No Both | PCard OYes O | No Both | | | | |
| *Hit Enter to Search This site does not contain UW Madison Contracts. Please navigate to UW Contracts | | | | | | | |
| Contract Number | Title | Agency | Start Date | | | | |
| 505ENT-O22- SAFETYCOMM-00 | NASPO Public Safety Communications Products, Services and Solo | utions ADMINISTRATION, DEPT OF | 1/1/2022 | | | | |
| 505ENT-O16- SAFETYCOMM-00 | EXPIRED: NASPO Public Safety Communication Equipment | ADMINISTRATION, DEPT OF | 12/23/2015 | | | | |
| 395002-O17- 0405906-000-01 | INTELLIGENT TRANSPORTATION SYSTEM | TRANSPORTATION, DEPT OF | 10/31/2005 | | | | |

General Procurement

FAQ

Contact Us

Login





View Contract

Back to Contracts

NASPO Public Safety Communications Products, Services and Solutions

Agency: ADMINISTRATION, DEPT OF

Contract 505ENT-O22-SAFETYCOMM-00

Number:

Start Date: 1/1/2022

End Date: 12/31/2026

Cooperative Yes Purchase?

Mandatory No Purchase?

PCard? Yes

Piggyback? Yes

Manager: Laura Bergum







Awarded Suppliers

| Contract # | Company Name | PeopleSoft Supplier ID # |
|--------------------------|-----------------------------|-----------------------------|
| 505ENT-O22-SAFETYCOMM-10 | Aviat U.S., Inc. | 0000035472 |
| 505ENT-O22-SAFETYCOMM-04 | BK Technologies, Inc. | 0000007992 |
| 505ENT-O22-SAFETYCOMM-02 | Codan Communications | 0000111421 |
| 505ENT-O22-SAFETYCOMM-01 | E.F. Johnson Company | 0000029838 |
| 505ENT-O22-SAFETYCOMM-09 | Icom America, Inc. | 0000113010 |
| 505ENT-O22-SAFETYCOMM-03 | JVCKENWOOD USA Corporation | 0000106987 |
| 505ENT-O22-SAFETYCOMM-05 | L3Harris Technologies, Inc. | 0000007694 |
| 505ENT-O22-SAFETYCOMM-11 | Motorola Solutions | 0000008374 |
| 505ENT-O22-SAFETYCOMM-12 | Nokia of America Corp. | 0000004133 |
| 505ENT-O22-SAFETYCOMM-07 | Pyramid Communications | 0000122916 |
| 505ENT-O22-SAFETYCOMM-06 | Zetron, Inc. | 0000110285 |

Is your contractor on the Federal Debarment list or State Ineligibility List??

<u>Debarment PRO-401.pdf (wi.gov)</u>

SAM.gov | Exclusions VendorNet Information Center (wi.gov)

2023 WISCONSIN STATEWIDE PROCUREMENT



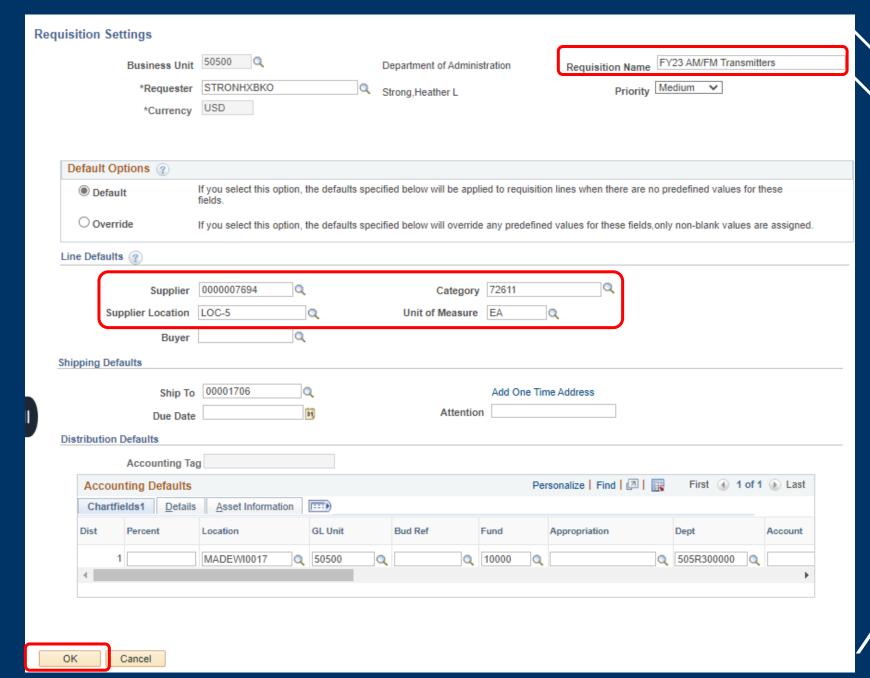
Contract Documentation

| Documents: | 01) Aviat Participating Addendum 12/23/2021 |
|------------|--|
| | 01) Aviat Farticipating Addendum 12/25/2021 |
| | 02) BK Technologies Participating Addendum 2/1/2022 |
| | 03) Codan Participating Addendum 2/11/2022 |
| | 04) E.F. Johnson Participating Addendum 1/14/2022 |
| | 05) Icom America Participating Addendum 1/21/2022 |
| | 06) JVCKENWOOD Participating Addendum 12/23/2021 |
| | 07) L3Harris Participating Addendum 12/23/2021 |
| | 08) Motorola Participating Addendum 1/24/2022 |
| | 09) Nokia Participating Addendum 2/5/2022 |
| | 10) Pyramid Participating Addendum 12/23/2021 |
| | 12) Zetron Participating Addendum 2/11/2022 |
| | 13) Categories Awarded to Each Supplier 1/4/2022 |
| | 14) Contract Numbers and Supplier Numbers in PeopleSoft 2/6/2022 |
| | 15) Supplier and Dealer Contact Information 2/21/2022 |

NIGP Codes

| Code | Description |
|-------|---|
| 12028 | Communications Equipment, Marine |
| 72606 | Adhesive/Cement, Radio |
| 72611 | AM/FM Transmitters, Broadcast |
| 72616 | Antennas and Accessories (Radio Only): Brackets, Masts, Mount, Rotators, Standoffs, etc. (Including Aircraft, Vehic |
| 72624 | Beacon Receivers, Radio |
| 72637 | Direction Finder, Radio |
| 72640 | Encoder/Decoder with Printer (Vehicle) |
| 72641 | Encoder/Decoder, Scramblers, etc. (Voice) |
| 72644 | Facsimile Transceivers (Not Office Type) |
| 72647 | Frequency Data Communication Equipment, Radio (Including Identification Equipment) |
| 72651 | Global Positioning Systems, Satellite (Global Info. System) |
| 72654 | Ground Stations, Satellite: Transmit/Receive and Receive Only (Including Antennas) |
| 72656 | Ham Band Transmitters and Receivers |
| 72657 | High Frequency Radio (SSB), Mobile and Base |
| 72659 | Highway Advisory Radio Systems |
| 72670 | Pagers, Radio (Including Parts and Accessories) |
| 72677 | Radio Frequency Scanner Receivers and Amplifiers (Including RF Connectors, Analyzers, Counters, Meters, Switch |
| 72678 | Radios, Home and Auto (Incl. Short-Wave Type) |
| 72680 | Recycled Radio Communication Equipment (Including Batteries) |
| 72684 | Towers: Broadcasting, Microwave, Transmitting, etc. |

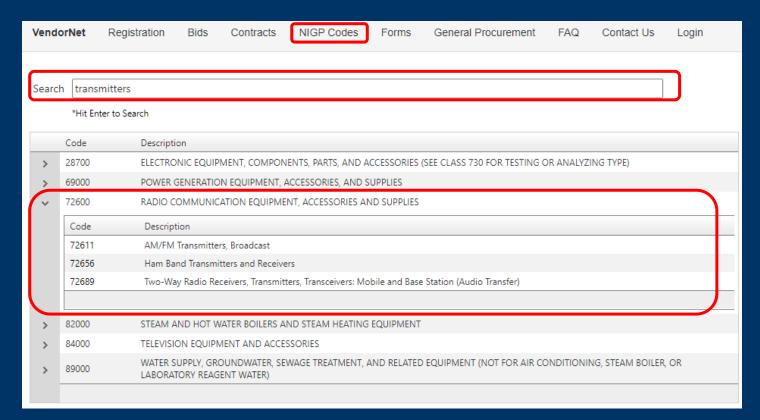








Searching for NIGP Code / Category Code on VendorNet



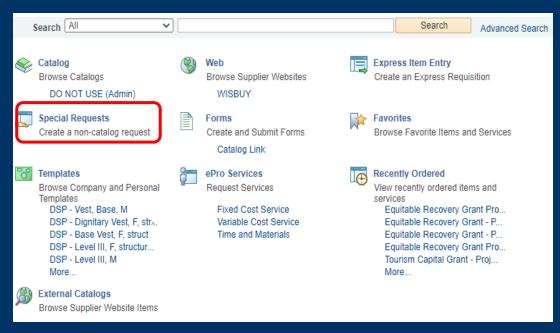
| NIGP Co | des |
|---------|---|
| Code | Description |
| 12028 | Communications Equipment, Marine |
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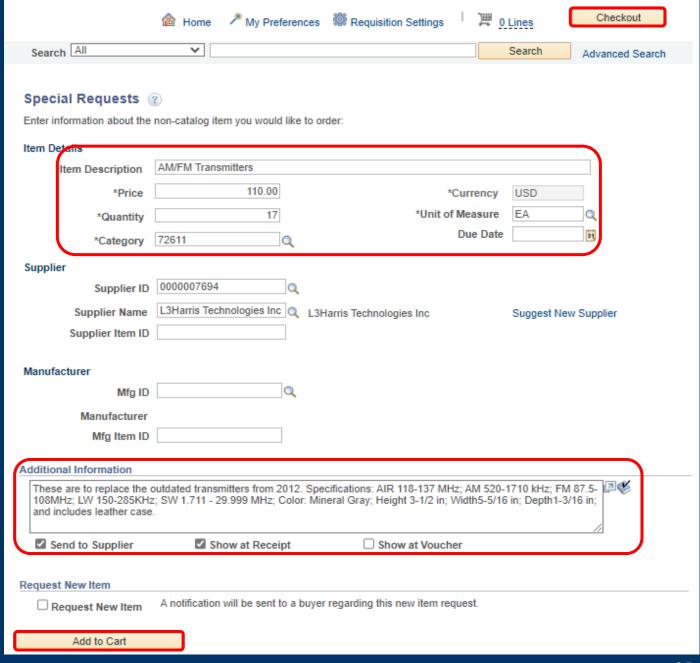


https://VendorNet.wi.gov/



Adding the Special Request

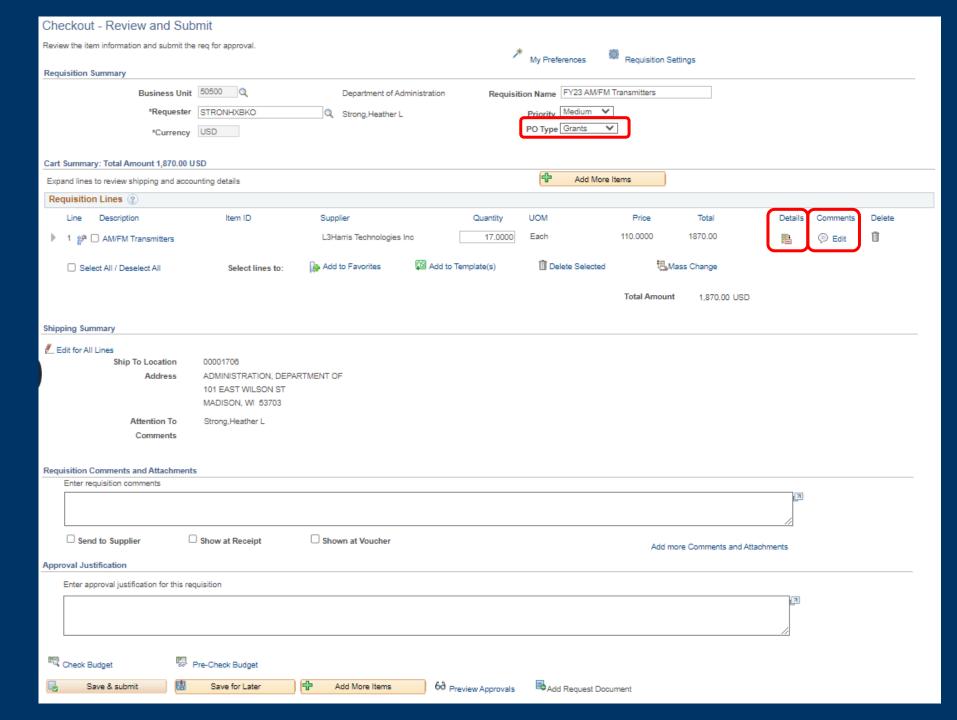








Checkout – Review and Submit







Amount Only Flag & Contract Detail



Item ID

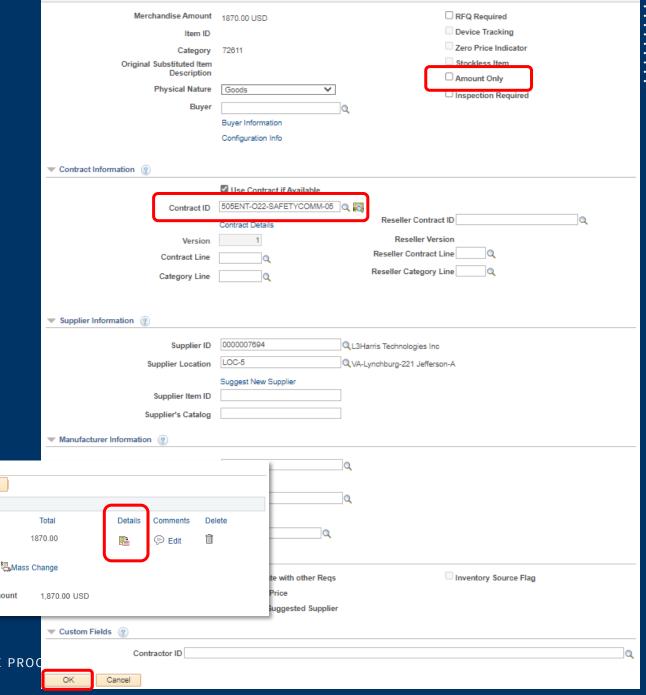
Select lines to:

The Contract ID# will include letters and numbers.

Supplier

Add to Favorites

L3Harris Technologies Inc



Line Details



Cart Summary: Total Amount 1,870.00 USD

Description

▶ 1

AM/FM Transmitters

Select All / Deselect All

Requisition Lines (?)

Expand lines to review shipping and accounting details

Delete Selected

Add More Items

Price

Total Amount

110.0000

Quantity

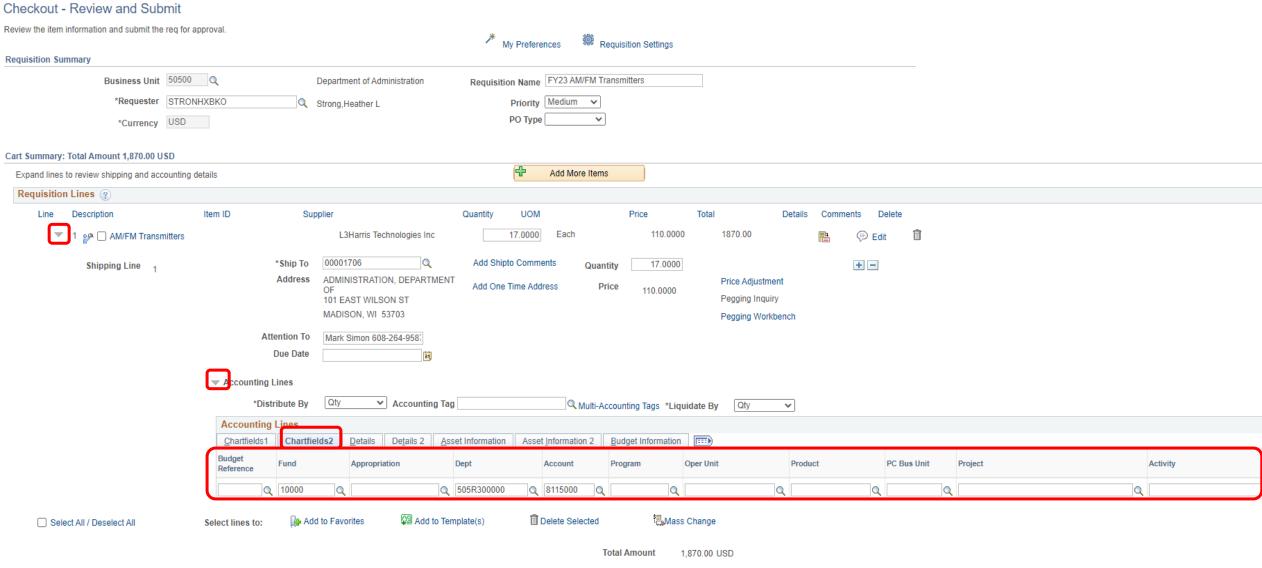
Add to Template(s)

UOM

Each



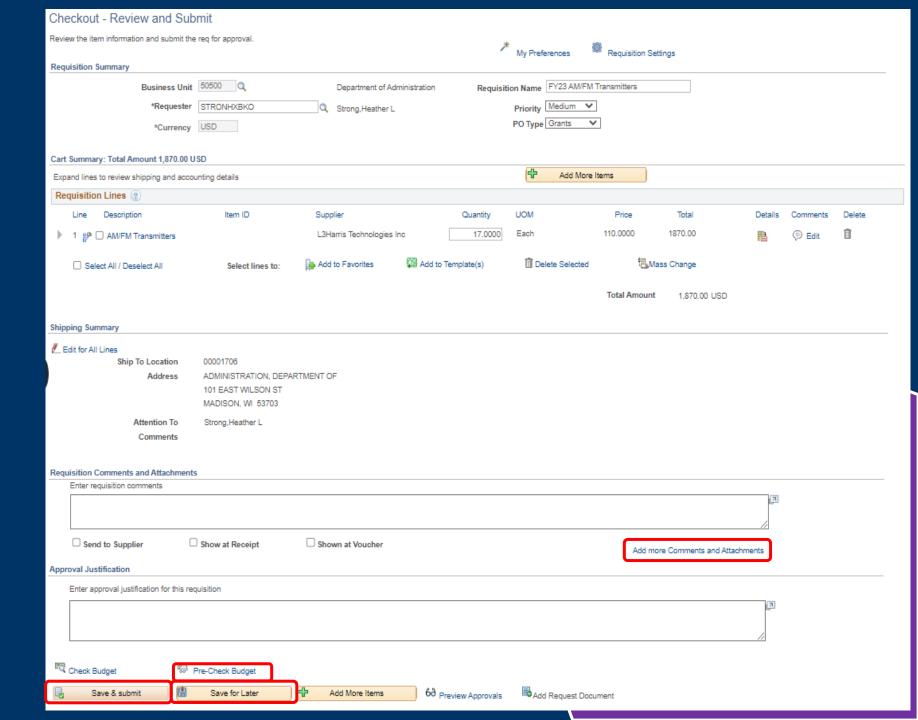
Checkout – Budget String Information







Checkout – Review and Submit







Managing a Requisition







nance ✓ Finance & Procurement Ops







Announcements

No Announcements









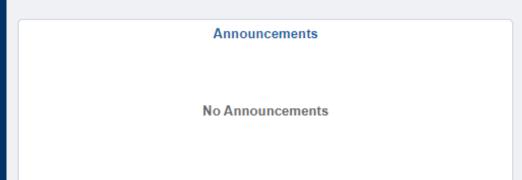




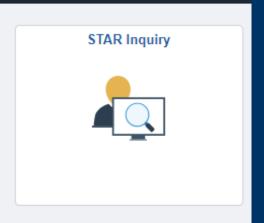








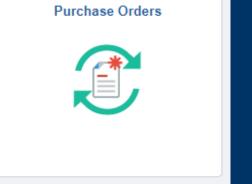






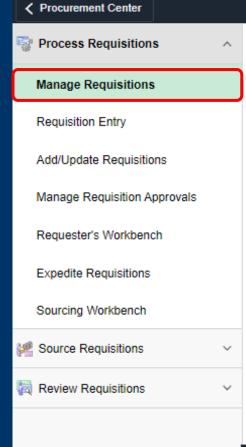






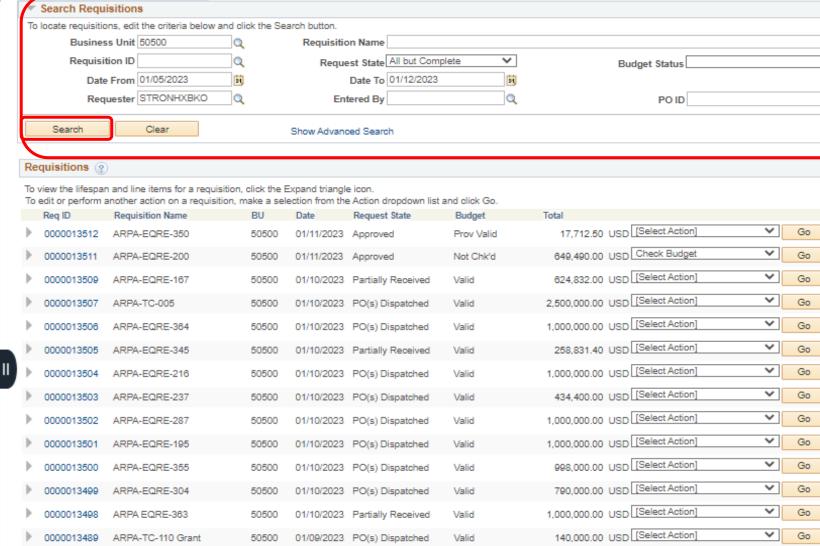


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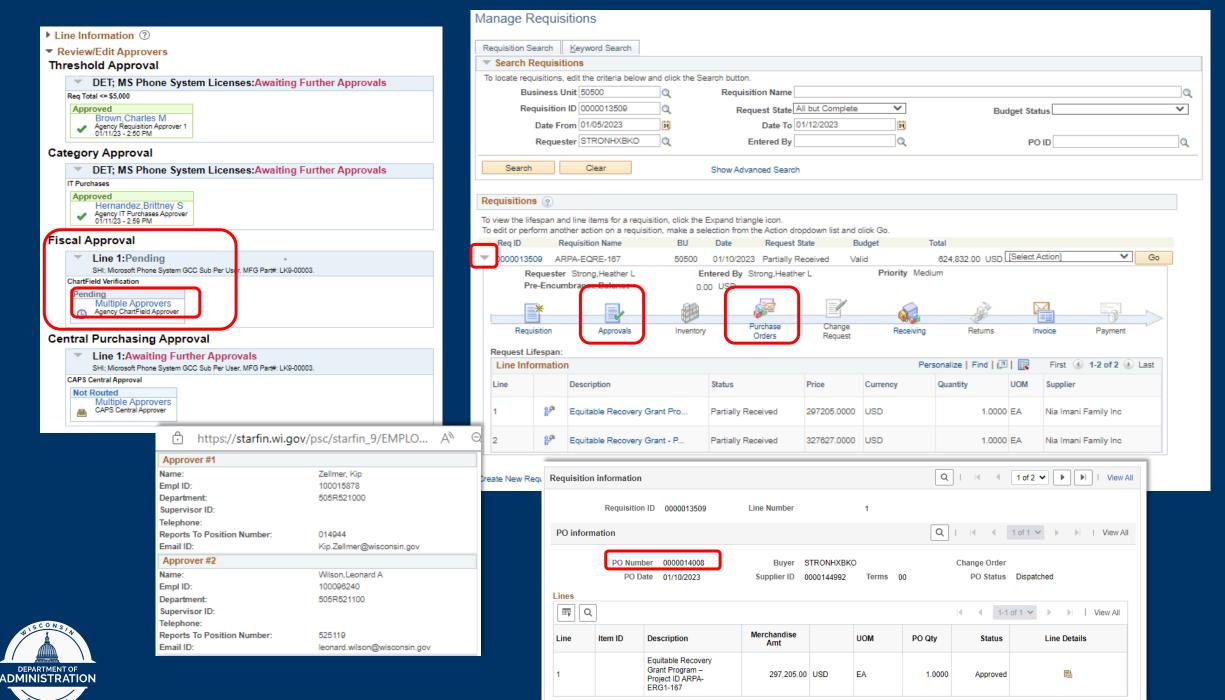
Manage Requisitions

Requisition Search Keyword Search





Manage Receipts





Change Orders







Change Order – Purchase Order Process



Triggers Approval Routing

- Increase or Decrease Amount or Item Price
- Increase or Decrease Quantity
- Adding an Item Line
- Updating Chart Fields

Does Not Trigger Approval Routing

- Changing the PO Type
- Changing the Supplier Location
- Updating Item Description
- Changing to Amount Only Checkbox (unless the quantity was greater than 1.0)







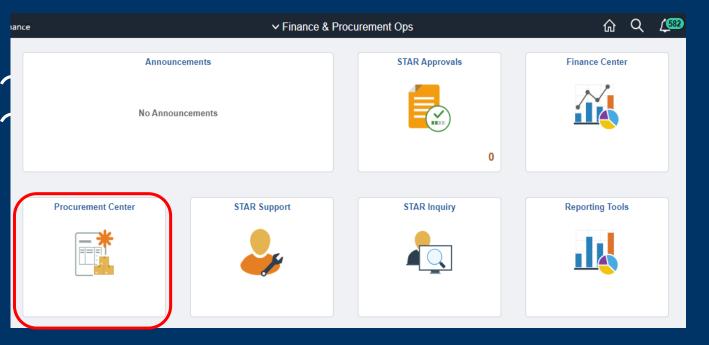




Purchase Orders

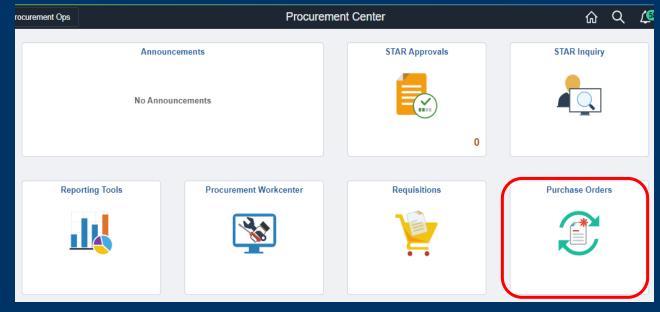




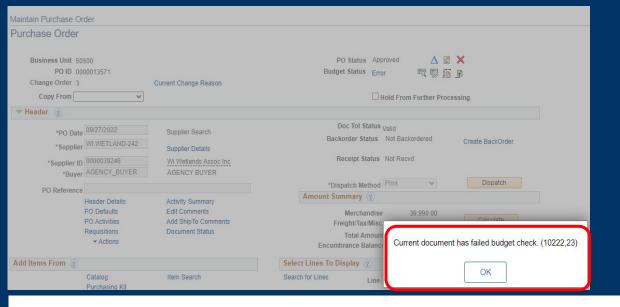


Purchase Order Lookup



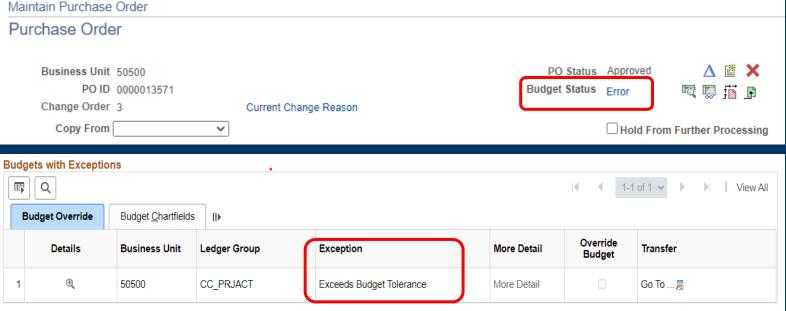


| Purchase Order | | | | | |
|---|----|--|--|--|--|
| Enter any information you have and click Search. Leave fields blank for a list of all values. | | | | | |
| Find an Existing Value Keyword Search | | | | | |
| ▼ Search Criteria | | | | | |
| *Business Unit = > 50500 | | | | | |
| PO ID begins with > 0000013571 | | | | | |
| Purchase Order Date = | 31 | | | | |
| PO Status = | ~ | | | | |
| Short Supplier Name begins with ▼ | Q | | | | |
| Supplier ID begins with ▼ | Q | | | | |
| Supplier Name begins with 🗸 | Q | | | | |
| Buyer begins with ▼ | Q | | | | |
| Buyer Name begins with 🗸 | Q | | | | |
| PO Type = V | ~ | | | | |
| Purchase Order Reference begins with ▼ | | | | | |
| Hold From Further Processing | | | | | |
| ☐ Case Sensitive | | | | | |
| | | | | | |
| Search Clear Basic Search Save Search Criteria | | | | | |





Common Purchase Order Scenarios



□ Changing Vendor
□ Changing Contract
□ Budget Error
□ Budget Dates and FY Dates
□ Amount Only Flag
□ Adding a line
□ Change in price on a line
□ Item Description
□ Changing Quantity





Looking Ahead

Things to Look Forward to in 2023 ...



Better Outreach to Agencies/Boards

Survey

New Intake Process

Ideas?

Procurement User Group (PUG)

E-Learnings







Questions?

Thank you for attending Partnering with CAPS: Let's Collaborate!

DOA SBOP Trainings & eLearnings (wi.gov)



